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Performance Analysis Using the Supply Chain Operations Reference (SCOR) and AHP Method

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Abstract. This research was conducted to see the performance of P.T. X. Planning assessment is carried out on the performance of the supply chain for the production, warehouse, and shipping of goods. The method used is the Supply Chain Operations Reference (SCOR) and Analytical Hierarchy Process (AHP). With this method, in addition to looking at performance performance, can also see the location of the metrics that must be improved again and which must be maintained. So the company's work system will be better. The calculation results will be used as a reference to be able to increase customer satisfaction and will increase company revenue. The results obtained are the highest and lowest values of each Plan, Source, Deliver, and Return metrics. P.T. X performance is Good, with a total calculation result of 80.48.

1. Introduction

The purpose of this study was to design a model for measuring Supply Chain performance at PT. X by using absolute value calculations and actual values. Supply Chain Management involves many parties in it, both directly and indirectly in an effort to meet consumer demand. Here the Supply Chain not only involves manufacturers and suppliers but also involves many things, including transportation, warehouses and consumers themselves [1]. With the rapid development of the world industry, it is important to develop the concept of performance appraisal in the field of Supply Chain Management. In this field, concepts such as partnership, outsourcing, vendor managed inventory, etc. are needed to help in measuring supply chain performance [2]. Industries in general measure performance of the Supply Chain with the aim of reducing costs, meeting customer satisfaction and increasing their profits [3]. There are several characteristics that must be met by indicators, namely Universality, Measurability, Consistency [2].

There are other supply chain performance measurement methods, namely the Supply Chain Operations Reference (SCOR) model developed by a professional institution, the Supply Chain Council (SCC). The reference model process is a concept for obtaining an integrated measurement framework [4]. There are 5 scopes of the SCOR process, namely Plan, Source, Make, Deliver, and Return. In SCOR it is divided into levels for measuring its performance. Within level one SCOR each aspect will be raised. Namely regarding reliability, responsiveness, flexibility, cost and assets. The second level of SCOR, is described about the mapping of the company's supply chain that will be



measured its performance. As for the third level, every component in the second level mapping is broken down so that it gets something detailed from these components. At level three, parameters for each metric and component to be measured are started [4].

The calculation formula in the normalization process is as follows:

$$\frac{\text{Absolute Score} - \text{Worst Score}}{\text{Absolute Score} - \text{Worst Score}} = \frac{\text{Score} - 0}{100 - 0}$$

In previous studies [5] - [10] analyzed supply chain performance using the SCOR approach in the company. Research [11] in the selection of regional superior products with one of its variables is the assessment of the sustainability of the supply chain. [12] in a study entitled Analysis of the Coconut Supply Chain as Industry Potential aimed at identifying and analyzing the management of the coconut industry supply chain. [13] - [14] a study with the aim of analyzing supply chains in construction work. Studies from [15] - [16] analyze supply chain performance using the SCOR and AHP methods.

2. Methods

The method used is the Supply Chain Operations Reference (SCOR), then the data is processed using AHP. The data collection is done based on observations and interviews, literature studies, and documentation of data recording from the company. In the AHP method, the following steps are taken [17], defining the problem, creating a hierarchical structure, making a comparison matrix, doing Defining a pairwise comparison so that the total rating is as much as $n \times [(n-1) / 2]$ fruit, where n is the number of elements compared. The results of the comparison of each element will be a number from 1 to 9 which shows the comparison of the importance of an element. If an element in the matrix is compared with itself, the comparison results are given a value of 1. Scale 9 has been proven to be acceptable and can distinguish the intensity between elements.

3. Results and Discussion

3.1. Data Purchasing and Inventory

Table 1. Actual Purchase of Essential and Genie Lights

Month	Type Essential			Type Genie		
	Purchasing	Sales	Inventory	Purchasing	Sales	Inventory
1	454	300	154	500	356	144
2	0	20	134	100	148	96
3	0	100	34	0	30	66
4	400	286	148	500	420	146
5	700	600	248	480	285	341
6	250	225	273	0	30	311
7	0	72	201	500	490	321
8	0	35	166	0	150	171
9	400	268	464	660	560	442
10	520	450	534	240	220	462
11	0	50	484	0	22	440
12	516	350	134	0	36	404
Total	3240	2456	2974	2980	2391	3344
Average	270		257,83	248,33		278,7

3.2. Absolute Value Calculation

Absolute value or the actual value obtained from the processing of raw data obtained from various sources at PT. BRS. One example of calculating the absolute value or the actual value of a measurement indicator is the calculation of the yield metric. Yield data from the production is in the form of yield of each brand produced for each month. The average yield (units) per month from January to December is 328, 84, 65, 353, 443, 128, 281, 93, 414, 335, 36, 193, with a total of 2753 units. The absolute value of the yield per month is $2753/12 = 229,417$.

The results of calculating the absolute value (actual) of each Plan-Reliability metric are as follows:

Table 2. Calculation of absolute Plan-Reliability values

No	Matrix	Actual Score	Scale
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1	<i>Forecast Inaccuracy</i>	3.058	Percent/Month
2	<i>Inventory Level For Packaging</i>	1.015	Month
3	<i>Internal Meeting</i>	2	Times/Month
4	<i>Number Of Trainee For PPC</i>	4	Person
5	<i>Number For PPC Employee</i>	2	Times/Year

The number of demand forecasts is 931 units consisting of 448 Essential types, and 483 Genie types.

Example of Metric Calculation:

$$\text{Forecast Inaccuracy} = \frac{[\text{demand forecast} - \text{Actual request}]}{\text{Actual request}} \times 100\%$$

By following the formula, another absolute value calculation can be obtained. Calculation of absolute Plan-Responsiveness values for Matrix Time to identify new product specifications = 3 days, and for Matrix Planing cycle time = 2 days.

Calculation of absolute value Source-Reliability for the Matrix: Defect rate = 0.1% / month, Source fill rate = 100% / month, Incorrect quantity of deliveries for lamps = 0% / month, Meeting with client projects = 6 times / year, Deviation lamp arrival schedule = 21 days, Number of trainees in Purchasing = 2 people, and Number of trainees with client projects = 2 times / year.

Calculation of absolute value Source-Responsiveness for the Matrix: Purchase order cycle time = 60 days, Source lead time = 14 days, and Source responsiveness = 2 days.

Calculation of absolute value Source-Flexibility for the Matrix: Source Flexibility = 2 suppliers, and Minimum order quantity = 0 units / month.

Calculation of absolute value Deliver Reliability for the Matrix: Fill rate = 100% / month, Stock rate probability = 0% / month, Orders ready topick by customer = 100% / month, Number of visits to customers = 2 times / month, Meeting with customers = 12 times / month, Number of trainees for marketing = 3 personal / training, and Training for marketing employees = 2 times / year.

Calculation of absolute value Deliver Responsiveness for Matrix: Deliver deadline (Inside the java island) = 7 days / order, and Deliver deadline (Outside the java island) = 14 days / order.

Calculation of absolute value of Return Reliability for Matrix: Customer complain = 2 times / year, and BRS to client project = 1% / month.

Calculation of absolute Return Responsiveness value for the Matrix: Supplier repaired time = 30 days, and Product replacement time = 2 days.

3.3 Normalization Value Calculation

Example Calculation:

$$\frac{\text{Absolute Score} - \text{Worst Score}}{\text{Absolute Score} - \text{Worst Score}} = \frac{\text{Score} - 0}{100 - 0}$$

Table 3. Plan Reliability score calculation

No	Matrix	Best	Actual	Worst	Score
1	<i>Forecast Inaccuracy</i>	1	3.058	5	48.55
2	<i>Inventory level for packaging</i>	0	1.015	20	94.93
3	<i>Internal meeting</i>	2	2	1	100
4	<i>Number of trainee for PPC</i>	4	4	1	100
5	<i>Training for PPC</i>	4	2	1	33.33

Table 4. Plan Responsiveness score calculation

No	Matrix	Best	Actual	Worst	Score
1	<i>Time to identify new product specific actions</i>	5	3	1	50
2	<i>Planing cycle time</i>	1	2	3	50

Table 5. Calculation of Source Reliability scores

No	Matrix	Best	Actual	Worst	Score
1	<i>Defect rate</i>	0.2	0.1	1	100
2	<i>Source fill rate</i>	1	1	0.5	100
3	<i>Incorrect quantity deliveries for lamp</i>	0	0	5	100
4	<i>Meeting with client project</i>	12	6	2	66.666
5	<i>Devivatin lamp arrival schedule</i>	7	21	30	39.130
6	<i>Number of trainee in purchasing</i>	2	1	0	50
7	<i>Number of trainee in client project</i>	4	2	0	50

Table 6. Calculation of Source Responsiveness scores

No	Matrix	Best	Actual	Worst	Score
1	<i>Purchase order cycle time</i>	30	60	120	100
2	<i>Source lead time</i>	7	14	21	50
3	<i>Source responsiveness</i>	1	2	5	75

Table 7. Calculation of the Source Flexibility score

No	Matrix	Best	Actual	Worst	Score
1	<i>Source flexibility</i>	3	2	0	66.667
2	<i>Minimum order quantity</i>	0	0	10	100

Table 8. Deliver Reliability score calculation

No	Matrix	Best	Actual	Worst	Score
1	<i>Fill rate</i>	1	1	0.75	66.667
2	<i>Stockout probability</i>	0	0	0.75	100
3	<i>Order ready to pick by customer</i>	1	1	0.7	100
4	<i>Number of visit to customer</i>	2	2	1	100
5	<i>Meeting with customer</i>	17	12	2	66.667
6	<i>Number of trainee for marketing</i>	5	3	0	60
7	<i>Training for marketing employee</i>	3	2	0	66.667

Table 9. Deliver Responsiveness score calculation

No	Matrix	Best	Actual	Worst	Score
1	<i>Deliver deadline (Inside the java island)</i>	7	7	21	100
2	<i>Deliver deadline (Outside the java island)</i>	14	30	14	100

Table 10. Calculation of Return Reliability scores

No	Matrix	Best	Actual	Worst	Score
1	<i>Customer complain</i>	0	2	6	66.667
2	<i>Return rate PT. BRS to client project</i>	0	1	10	90

Table 11. Calculation of Return Responsiveness score

No	Matrix	Best	Actual	Worst	Score
1	<i>Supplier repaired time</i>	30	30	90	100
2	<i>Product replacement time</i>	2	2	7	100

3.4 Weighting of Importance with AHP

Weighting of the level of importance at level one and two, is done by using the method of the Analytical Hierarchy Process (AHP). The value obtained is based on the results of the questionnaire.

AHP data processing using Expert Choice Software. Weighting of importance for level one is done by comparing in pairs between aspects of the plan, source, deliver and return. The pairwise comparison results of level one weighting are : For Plan, Source = 1,0; Deliver = 1,0; and Return = 6,0. For Source, Deliver = 2,0; and Return = 3,0. For Return, Deliver = 8,0. Using Expert Choice Software, the calculation of the weighting of importance for Level one and Level two is declared Consistent.

3.5. Calculation of Final Value of Supply Chain Performance

Calculation of the final result of Supply Chain performance is done by multiplying each score that has been obtained with the weight of each scope, aspects, and metrics. For Calculation of the final Plan-Reliability with Weight 20%, the Total Score multiplied by Weight is 75.36. For Calculation of the final Plan-Responsiveness with Weight 50%, the Total Score multiplied by Weight is 50. For Calculation of the end result Source-Reliability with Weight 14.28%, the Total Score multiplied by Weight is 72.23. For Calculation of the final source-responsiveness with Weight 33.33%, the Total Score multiplied by Weight is 74.99. For Calculation of the final result Source-Flexibility with Weight 50%, the Total Score multiplied by Weight is 83. For Deliver-Responsiveness final output calculation with Weight 50%, the Total Score multiplied by Weight is 100. For Calculation of the final result of Deliver-Reliability with Weight 14.28%, the Total Score multiplied by Weight is 84.73. For Calculation of the final return-reliability with Weight 50%, the Total Score multiplied by Weight is 78.33. For Calculation of the final return-responsiveness with Weight 50%, the Total Score multiplied by Weight is 100.

After knowing the final results of each aspect, the final results will be multiplied by the weight of each aspect. The weight of each aspect has been calculated in the previous sub-chapter with the AHP method. The calculation results are as follows:

Table 12. Calculation of the Final Value of Each Scope

	Aspect	Final score	weight	Total	Total per scope
<i>Plan</i>	<i>Reliability</i>	75.36	0.889	67.00	72.55
	<i>Responsiveness</i>	50	0.111	5.55	
<i>Source</i>	<i>Reliability</i>	72.23	0.075	5.42	76.62
	<i>Responsiveness</i>	74.99	0.696	52.19	
	<i>Flexibility</i>	83	0.229	19.01	
<i>Deliver</i>	<i>Reliability</i>	84.73	0.875	74.14	86.64
	<i>Responsiveness</i>	100	0.125	12.50	
<i>Return</i>	<i>Reliability</i>	78.33	0.125	9.79	97.29
	<i>Responsiveness</i>	100	0.875	87.50	

Table 13. Calculation of Supply Chain Performance Value of PT.

Aspect	Total per scope	weight	Performance
<i>Plan</i>	72.55	0.317	23.00
<i>Source</i>	76.62	0.225	17.24
<i>Deliver</i>	86.64	0.400	34.66
<i>Return</i>	97.29	0.058	5.64
		Total	80.54

The total number of performance is high because most of the metrics measured have a pretty good score. Some metrics with a high enough value that is above or equal to 70. With the good performance value, this shows that the Supply Chain of PT. X is still well controlled. This is supported by the existence of Client Projects that are of sufficient quality and are responsible for this task. In addition, PT. X also paid enough attention to the problems of production, storage and delivery of goods to consumers, so that consumers can meet their needs. Consumer needs are always met properly, this is indicated by the Stockout Probability metric which has a very high score.

However, there are several metrics that need to be considered by the company because it has a fairly low score, which is below or equal to 50. The metrics above have a low score. This is because

the actual value of the matrices is still far from the best value targeted by the company, thus making the performance value of the Supply Chain of PT. X can't be maximal.

- Forecast Inaccuracy, companies should have accuracy in forecasting.
- Training for PPC & Purchasing, Number of trainees in Purchasing & Client Projects. Employee training is still lacking by PT. X. This is due to the minimal budgeted costs for training costs.
- Time to Identify the new product specifications & planning cycle of the team. When companies identify, plan, and develop new products, it should not be in a short time, because new product development will shape the company's future, so it must be really well controlled in order to produce new products that are successful in the market.
- Deviation lamp arrival schedule. In the departure date of the lamp arrival, if the order arrives late it can hamper the consumer order process. In this case, PT. X must determine the minimum inventory limit in the warehouse.
- Source lead time. At lead time, companies should be able to shorten / shorten lead time.

Based on the analysis, the Supply Chain performance value at PT X is 80.54, and can be said to be Good. From the results of these calculations, it can be seen that the Matrix with a High score value has more number of matrices than the Matrix with a Low score value. It can be said that PT. X is good.

4. Conclusion

Based on the analysis and discussion, it can be concluded that, the Final Value of Supply Chain Performance in PT. X is 80.54. This value is a good value because, the final result category between 80 to 89 is good. The results of the final value, due to the results of the matrix which has a high value also besides that there is also a matrix value that has a low value and this must be considered also because for the matrix that results are small, improvements need to be made so that later it will have the value of the performance results the maximum.

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